Alabama Lobby Training Montgomery, September 9th

10:00	Welcome, introductions, norms
10:30	Volunteer role: explain the commitment Lead: Jen Hensley • Visit schedule • Sticking to priorities • How in-district differs from paid lobbying staff, staff and lobby days • How we are setting up teams
11:00	How to lobby: message discipline / making the ask Lead: Jen Hensley Importance of telling personal connection, and making it relatable Team roles Being clear about the ask
11:45	Lunch
12:45	AL state process: Lead: Stephanie Francisco • How a bill becomes a law • Committee processes and vetoes • How to find information on bills and legislators
1:30	Alabama Water Management Plan Lead: Cindy Lowry • Substance of the bill • Expected opposition and diffusing their message
2:00	Forever Wild Land Trust Lead: Stephanie Francisco • Substance of the bill • Expected opposition and diffusing their message
2:30	Small group work on bills Lead: Jen Hensley • 30 mins for each bill • Report out
3:45	Wrap Up